#### Coin Street Community Builders



**Brian Trainor, Head of Housing** 

# What is Coin Street Community Builders

- We are a social enterprise
- Leasing shops, workshops, catering spaces
- Site and venue hire
- Operating family and children's centre, conference business, and community programmes
- Managed enterprises such as car parks and Colombo Street; OXO tower wharf
- Housing co-operatives
- Maintain significant and high profile public realm
- Continuing development of the site

### Where is Coin Street?





#### The early days





Coin Street 1951

National Theatre 1976

## Development proposal 1981









#### The campaign

#### Development 1986 to 1988















#### Mulberry, Palm and Redwood Housing Co-ops 1984, 1993 and 1996









## Commercial Development (Gabrials Wharf 1988)

















#### what you say

The views of
South Bank and
Bankside residents
and businesses

#### Listening to stakeholders



#### Iroko Housing Co-op 2001









## Our neighbourhood centre opened 2007



#### The Coin Street Group





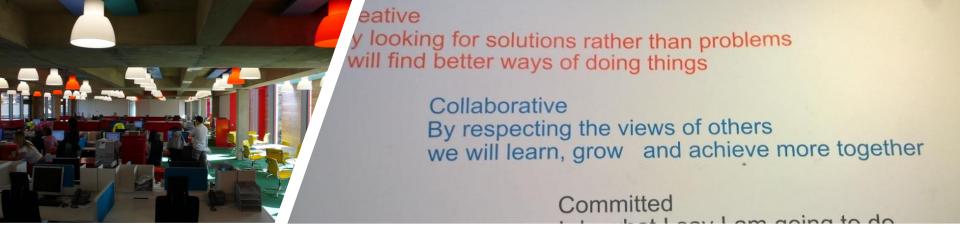


Coin Street is:

**Centre Trust** 

**Community Builders** 

**Secondary Housing Co-op** 



## 'creating an inspirational neighbourhood in which to live, work and visit'









#### The changing South Bank



#### **Green Room**

#### Rambert





#### **Doon Street**



Phase 2: public swimming & indoor leisure centre, 236 flats, and retail/restaurant

Phase 1: Rambert HQ and dance studios Phase 3: offices, retail/restaurant & town square

### The wider community

- Local authority and other statutory and public sector bodies
- South Bank Employers' Group
- South Bank Partnership
- South Bank Forum
- South Bank BID
- WeAreWaterloo BID
- Better Bankside BID
- South Bank & Waterloo Neighbours (SoWN)
- WeAreBankside

# Our key approach has been to:

- Appeal to everyone!
- Learn from others
- Avoid duplication or competition in service delivery
- Be financially independent
- Make sure everyone is on the bus, and knows the direction of the bus!
- Differentiate (we chose quality)
- Be agile (or opportunistic) without forgetting our origins or brand identity
- Understand the local politics, focus on relationships and advocates
- Recognise the challenges of growth cottage industry to local conglomerate!

If you are ever over our way!